

13/12/2021

Dear Sir,

LETTER OF INTRODUCTION

Dembal Nigeria Limited is a privately owned business with over 20 years experience in the sale and distribution of F.G Wilson Generators.

The Company which is well funded and managed by highly skilled, well trained and motivated Nigerian and expatriate staff has for long remained the preferred choice of discerning clients for the supply and installation of electricity generating sets and power solutions in Nigeria and West Africa.

Dembal has remained an active player in the Power Generating Sets market through insistence on honesty, integrity and ethical business practices whilst delivering products and services that meet international standards. With our rapidly expanding modern extensive service department and highly improved sales presence throughout the Country the Company is well positioned to meet the needs of our numerous clients.

Dembal Generator was founded in 1988 by the existing owner and is a fully owned Indigenous Company adequately funded and run by very well trained professionals, **with over 150 staff strength.**

We specialize in the supply, installation and after product support of F.G Wilson Generator from 12.5KVA – 2,500KVA.

Our Head office is in Ikeja Lagos with branches in Abuja and Port Harcourt. Our partnership with F.G Wilson has developed greatly over the years and are recognized as official dealer of F.G Wilson product in Nigeria in partnership with Progress Group UK (largest stockiest of F.G Wilson generators worldwide). This has also come with full technical and logistics support from F.G Wilson, the largest manufactures of power generators worldwide.

ENGINEERING SUPPORT

At Dembal Generators, our team of professional Engineers will provide solution to your power needs through specific products and services that meet your most challenging and complex power requirements.

In addition, our team of professional engineers provide a 24 hour engineering products and technical back-up and support in the case of break-downs and their wealth of knowledge and experience is second to none in the industry.

AFTER SALES SUPPORT

From installation to service and generator parts support, our team of professionals, will also assist in routine maintenance of your generating set, through our highly skilled service support engineers.

Dembal Generators (always a Progress Group Partner) is a rapidly expanding organization with huge resources behind it. It is our intention to provide the customer with an unbeatable service with prices that are extremely competitive. We are confident in our ability to meet customer requirements with affordable prices and quality service delivery.

Our generators range from 12.5KVA – 2,500KVA, specifically designed to offer optimum performance, durability and serviceability to meet your power needs.

We currently operate out of six regional offices, Oregun – Ikeja (Lagos West), Abuja (North) Kano, Kaduna, Uyo Port Harcourt (East/South – South) with service agents scattered all over Nigeria for adequate product support.

Our customer profile cut across all sphere of Nigeria markets and we have been supplying to various organizations and individuals as far back as 1988. Our customer profile is attached for appraisal.

CLIENT'S PROFILE

S/N	NAME OF COMPANY
1	JOHN HOLT PLC
2	SIFAX GROUP
3	PROVASTING NIGERIA LIMITED
4	UNITY BANK PLC
5	TOP CLASS GENERATORS
6	CTT TECHNICAL SERVICES
7	WEMA BANK PLC
8	FIRST BANK PLC
9	E & O EQUIPMENT LEASING
10	POLARIS BANK PLC
11	WAEC AKURE, ONDO
12	YABA COLLEGE OF TECHNOLOGY
13	H.F.P. ENGINEERING CO. LIMITED
14	NIGERIA CUSTOMS SERVICE
15	N.I.M NIGERIA LIMITED
16	HUDDERSFIELD PROPERTY AGENCY
17	UNION BANK PLC
18	RAIN OIL NIGERIA LIMITED
19	KRESTAL LAUREL NIGERIA LIMITED
20	ACORN PETROLEUM LIMITED
21	ARRIBOND NIGERIA LIMITED
22	PROTEA HOTEL LIMITED
23	K.P.M.G INTERNATIONAL
24	MR. BIGGS IJESHATEDO
25	OGUN STATE UNIVERSITY T. HOPS
26	SEAN GATE GUEST HOUSE
27	U. B. A PLC
28	WAMCO PLC
29	UNIPETROL NIGERIA LIMITED
30	SKEIN NIGERIA LIMITED
31	AGRITECH ENGINEERING NIGERIA LIMITED
32	METROPOLITAN CLUB
33	ISLAND CLUB
34	YORUBA TENNIS CLUB
35	CYBERSPACE LIMITED
36	YANKIS HOTEL
37	KOGI STATE UNIVERSITY
38	ADAMAWA STATE GOVERNMENT
39	ABIA STATE GOVERNMENT
40	YOBE STATE GOVERNMENT
41	NIGERIA BREWERIES PLC
42	TESMARK ENGINEERIN SERVICE LIMITED
43	GTBANK PLC
44	STERLING BANK PLC
45	FORSTEC NIGERIA LIMITED
46	PINEHILL LEASING LIMITED
47	THE LECON FINANCIAL SERVICES
48	SABAK ENGINEERING LIMITED
49	AFFORDABLE CARS
50	EDGEWOOD ESTATE NIGERIA LIMITED

THE COMPANY'S TECHNICAL TEAM

CLEMENT OKE - Mr. Oke is a graduate of Electrical Electronics from the Polytechnic Ibadan. He is the installation manager and he has worked in the same capacity at John Holt Engineering till June, 2012. He is very proficient in maintenance and repair of F.G Wilson Generators.

FADIPE ENERST OLUWATOPE -MR. Fadipe is an HND graduate of Electrical Electronics from Federal Polytechnic Offa. His major competence and skills is Basic and comprehensive electrical diagnosis with acquired knowledge in Mechanical from on the job training. He had worked in several Generators Sales & services Company before joining Dembal Generators.

EZEKIEL OLADEJI - Mr. Oladeji is an HND graduate of Electrical Electronics (Power and Machine Option) from Federal Polytechnic Ado Ekiti. He has worked with John Holt Plc as an Electrical Engineer for many years before joining Dembal Generators. He is very proficient in maintenance and repair of F.G. Wilson Generator.

GANIYU A. WAKILI- Mr. Ganiyu is a graduate of Mechanical Engineering from the Polytechnic Ibadan—with vast knowledge in Mechanical engineering acquired from years of experience on the job.

THE MANAGEMENT TEAM

MR. M.A. BALOGUN -

MANAGING DIRECTOR/C.E.O. –

Mr. Balogun is the MD/C.E.O. of the Company. He has been piloting the affairs of the Organization since 1988 with years of experience and unlimited knowledge of the industry. He had worked as a management staff with Duraplax Industries from 1982 to 1986, and also worked in different capacities at John Holt from 1986 to 1988. He has a Bachelor Degree in Economics and Master in Business Administration (MBA) from Ahmadu Bello University (ABU) Zaria.

MR. NOMSO UKOHA -

EXECUTVE DIRECTOR –

Mr. Ukoha is the **Executive Director** in charge of operations. He is responsible for the implementation of the strategic policies of the company. He also worked in different capacities at John Holt Plc and rose to the position of Senior Executive John Holt Engineering, a position he held until February 2012. He has a Bachelor Degree in English from University of Calabar and a Master in Business Administration (MBA) from the Enugu State University of Science and Technology.

MR. RAHMAN JIMOH -

GENERAL MANAGER –

Mr. Jimoh is the **General Manager** of the company and he is responsible for the day-to-day running of the operation and the implementation of the strategic policy to drive the business forward. He is an Accounting graduate from Federal Polytechnic BIDA. He joined the company in 1995.

MR. TUNDE OLADEJO -

HEAD FINANCE/ADMIN-

Mr. Oladejo is the **Financial Controller** of the company and he is responsible for the overall financial structure of the Organization. He also oversees the general administration of the company. He has several years of working experience in the Banking Industry of which he served as a Business Development Manager. He is a Banking and Finance graduate and holds a Master in Business Administration (MBA) from University of Ado-Ekiti (UNAD).

CLEMENT OKE -

Mr. Oke is a graduate of Electrical Electronics from the Polytechnic Ibadan. He is the installation manager and he has worked in the same capacity at John Holt Engineering till June, 2012. He is very proficient in maintenance and repair of F.G Wilson Generators.

DAMILOLA BALOGUN-

EXECUTIVE OFFICER ADMINISTRATION-

Miss Damilola Balogun is an Executive Officer in the company. She oversees Administrative and Structural process of the company. She is a graduate of Accounting from University of Hill, United Kingdom, she also holds a Master Degree in Marketing and Brand Management from the same University. She had worked with Union Bank of Nigeria and Lagos State Internal Revenue Service before joining Dembal Nigeria Limited.

CONTACT PERSONS

RAHMAN JIMOH - 08033082292 (info@dembalgenerators.com)

LADI FADEYI - 08033073555 (ladifadeyi@dembalgenerators.com)

www.dembalgenerators.com

We trust that the above is of interest to you, and we look forward to your further discussion in due course.

Thanks for your Co-operation.

Yours faithfully,
For: **DEMBAL NIGERIA LIMITED.**

Rahman Jimoh
General Manager.